



# Space and Naval Warfare Systems Center Atlantic

## Contracts

**SSC Atlantic Small Business and  
Industry Outreach Initiative**  
Thirty-Seventh Symposium  
13 August 2015

**Mr. Steve Harnig**  
SSC Atlantic  
Contracts Competency Lead

# End of FY15

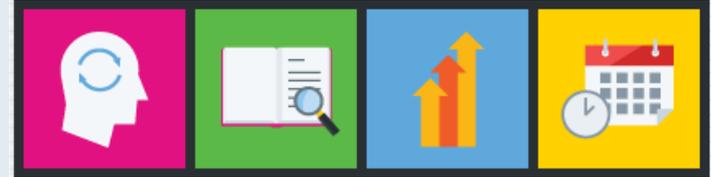
## ▼ Contract Expert Team “Tiger Team”

- Investigate and/or solve technical or systemic problems
  - Improving throughput

## ▼ Backlog Management & PR Prioritization Support “Super 8”

- Priorities
  - Backlog
  - Portfolio’s PRs against Priority list
- Status updates
- Mitigation plans for PRs at risk

## ▼ Sharing Resources



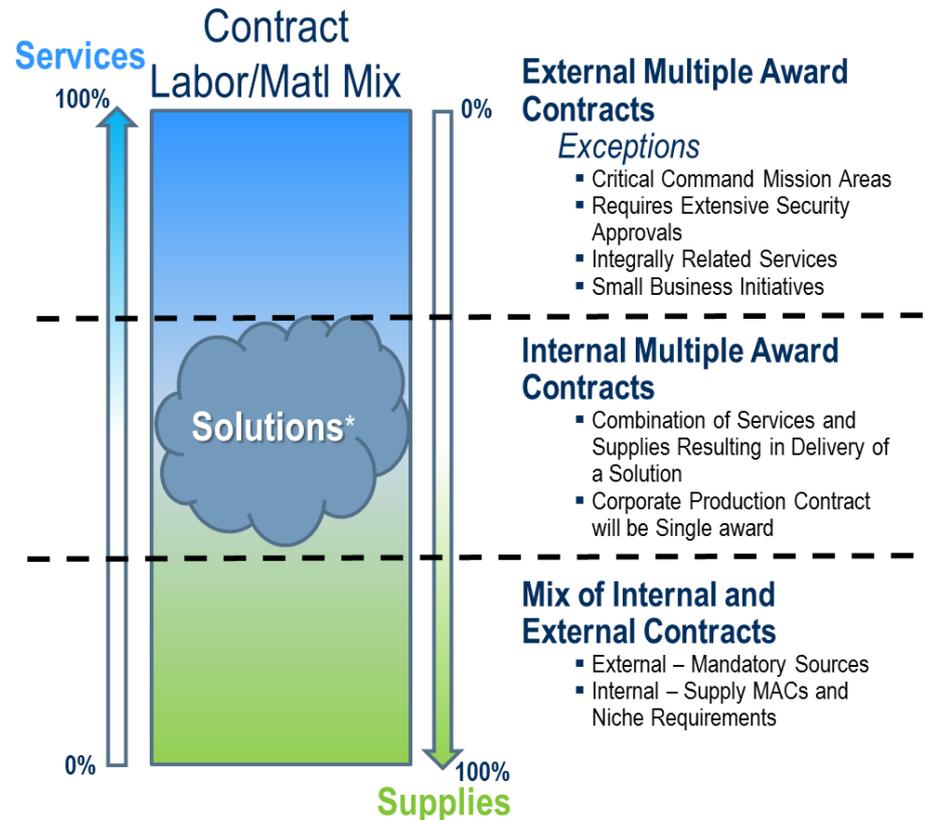
- Augmented 1102 Support
  - Improving throughput
    - Incremental funding mods
    - First Pass Yield Reviews
    - Draft contract documents
- Cost Analysis Support
  - Conduct analysis of IGE and contractor proposals
  - Develop pricing models
  - Draft cost/price analysis documentation for BCMs

**Increase responsiveness and comply with regulations and policy**

# Future Contract Strategy

- ▼ **No change in direction**
  - Scope based contracts
  - Aggressive Small Business strategy
  - Building in ordering improvements
- ▼ **First actions visible to industry**
  - Corporate production
    - SAC
    - Kitting set-aside
- ▼ **Strategy**
  - Industry Days
  - Focused RFPs
  - Better communication to facilitate improvements from RFP to RFP

## Concept Overview



# Going Forward

## ▼ Increase our partnership and build trust

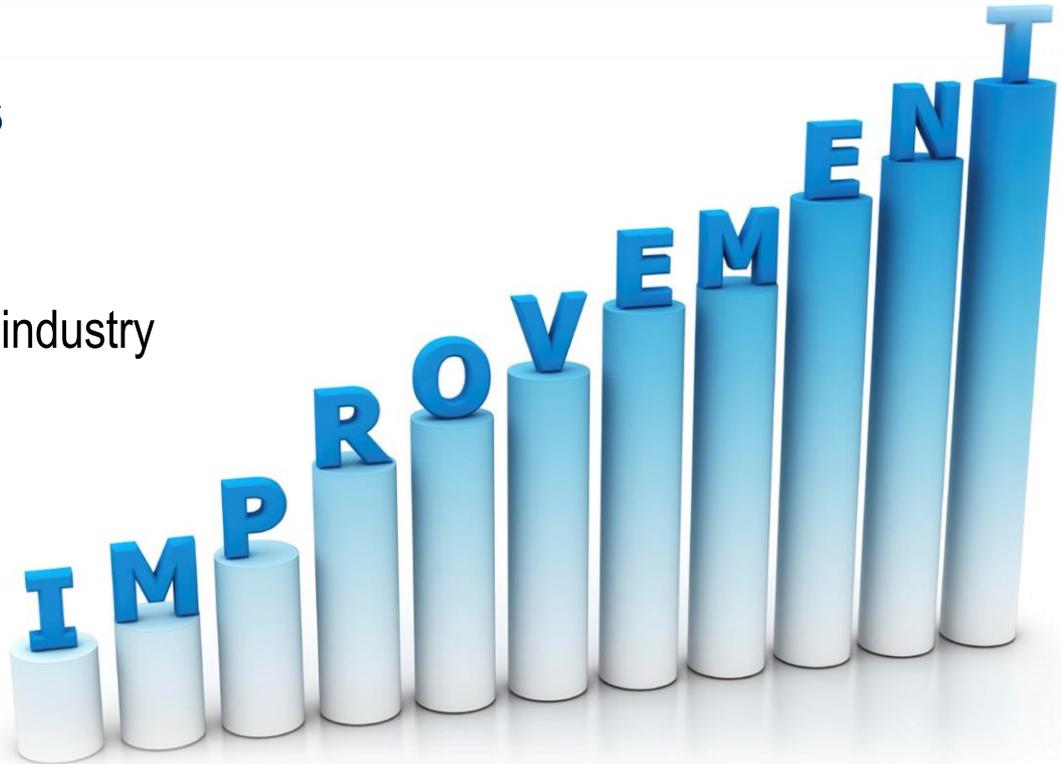
- SBIOI
- Contract Industry Council
- Regular interaction

## ▼ Manage need-by dates

- Forecasting
- Responsive to customers
- Increase predictability for industry

## ▼ Change Management

- New leaders everywhere
- Continual improvement of RFPs





# Contract Status

## Significant Contract Awards

Contract #	Award Date	Est Value	Contractor Name	General Description
N65236-15-D-4804 through 4806 (RFP N65236-13-R-0015)	JUL 2015	\$199.9M	<ul style="list-style-type: none"><li>• Booz Allen Hamilton Engineering Services, LLC</li><li>• CSSI, Inc.</li><li>• Serco, Inc.</li></ul>	Air Traffic Control (ATC) Engineering and Technical Support Services

# RFPs In Process (Pending/Issued or Under Eval)

Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
N65236-14-R-0004	\$72M	Full & Open (C Type)	Under Eval	SEP 2015	Integrated Voice Network (IVN)
N65236-13-R-0016	\$750M	Full & Open (MAC)	Under Eval	JAN 2016	C2 Supply MAC
N65236-14-R-0005	\$97.5M	Full & Open Competition (Single Award)	Under Eval	FEB 2016	Navigation Systems In-Service Engineering Services
N65236-14-R-0014	\$97M	8(a) Set-Aside (MAC)	RFP Pending	FEB 2016	Handheld Radios, Cellular Handsets, and Radio Telephone Equipment

# Future Opportunities

Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
N65236-14-R-0015	\$96M	Full and Open Competition (Single Award)	Acquisition Planning	JUL 2016	SOCS SATCOM and Network Support Services
N65236-15-R-0016	\$6.5M	8(a) Set-Aside (Single Award)	Acquisition Planning	AUG 2016	Facilities and Plant Property Support Services
N65236-15-R-0001	\$220M	Full and Open Competition (MAC)	Acquisition Planning	NOV 2016	Submarine C5I Systems Integrated Platform Engineering Support
N65236-15-R-0005	\$200M	Full and Open Competition (MAC)	Acquisition Planning	NOV 2016	Tagging, Tracking, and Locating (TTL) Services & Equipment
N65236-15-R-0012	\$75M	TBD (MAC)	Market Research	NOV 2016	Multi-Media, Telephony, Information, and C5ISR Network Infrastructure Systems Support
N65236-15-R-0009	\$75M	TBD (Single Award)	Market Research	DEC 2016	Cyber Engineering Support

# Future Opportunities

Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
N65236-15-R-0024	\$2.5M	TBD (Single Award)	Market Research	DEC 2016	AN/FSN-7 Airfield Lighting Control System Installation and Support
N65236-15-R-0010	\$750M	TBD (Single Award)	Market Research	MAY 2017	C5ISR Acquisition, Engineering, & Integration (CAEI) (Corporate Production)
N65236-15-R-0015	\$900M	TBD (MAC)	Market Research	TBD	Mobile C4I Solutions
N65236-15-R-0017	\$450M	TBD (MAC)	Market Research	TBD	Automated Fuel Systems Design/Build/Turnkey Solutions
N65236-15-R-0018	\$235M	TBD (MAC)	Market Research	TBD	Automated Fuel Systems Sustainment
TBD	\$950M	TBD (MAC)	Market Research	TBD	Shipboard and Shore Communications Systems
TBD	\$100M	TBD (MAC)	Internal Planning	TBD	Stand-Alone Kitting (Corporate Production)



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